

Managed Hosting

# Extend your team and do more, faster

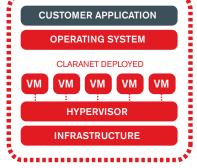
We understand that your customer's expectations are high and getting higher. The pressure to do more, faster, is intense. Our customers rely on our expertise and experience to design, build, manage and continually evolve the right hosting service matched to their individual needs.

#### Why choose Claranet for Managed Hosting?

- Leader in Gartner's Magic Quadrant for Cloud-Enabled Managed Hosting, Europe 2014
- Expert solution architecture included
- UK data centres and UK support 24x7x365
- Wide range of hosting services and management options

## Service you can rely on. Delivering your applications and data 24x7





#### Managed Hosting service overview

- Expert solution design comes as standard
- · Flexible management options up to and including the OS and beyond
- · Modular approach. We tailor the service that is right for you
- IBM Tivoli monitoring, alerting and reporting across the solution
- PCI DSS certified services
- Extensive shared platforms for scalability and efficiency
- UK data centres: floor, cooling, power, physical security ISO 27001 accredited
- The best hardware: managed servers (virtual or dedicated), storage, backup, firewall, load balancers, switches
- VMware hypervisor: self-service or fully managed vCentre based solutions
- Operating system management: installation, configuration, monitoring, troubleshooting, patching for Windows and Linux
- Network experts: WAN, private network, security, internet access and DoS protection



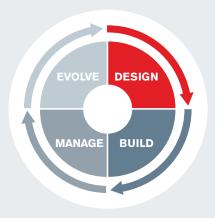
#### How we work with you

#### 1 - Design

Our expert solution architects and account teams work with you to design the right solution for your needs – now and in the future. We provide strategic direction, design options, business cases, proposals and clear Statements of Works.

#### 2 - Build

We, install and configure your hosting solution so you don't have to. You get an assigned project owner and delivery engineer as standard.



#### 3 - Manage

We take care of the ongoing 24x7 management and monitoring of the laaS platform. However, you retain the control and UK support you need.

#### 4 - Evolve

We work with you to ensure your service continually meets your needs.

#### Managed Hosting business benefits



#### **Scaling**

Choose the level of management that is right for you



#### **Partnership**

Working with us feels like a natural extension to your team



#### **Focus**

Free up your team to focus on growing your business

### Claranet quick facts

- Founded in 1996
- £150m /€210m annual revenues
- Over 5000 business customers
- Operations in 6 European countries
- Circa 800 staff in 16 offices
- 32 data centres
- Leader in Gartner Magic Quadrant 2013, 2014, 2015
- Featured in the Sunday Times HSBC International

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